

Family Holiday Negotiation Role Play

Scenario:

You are part of a family deciding where to go for your next summer holiday. Each family member has a different preference, and your goal is to negotiate and find a solution that satisfies everyone.

- **Husband:** Prefers a **city vacation** to explore museums, restaurants, and cultural attractions.
- **Wife:** Wants a **mountain retreat** for peace, relaxation, and outdoor activities.
- **18-year-old child:** Desires a **beach vacation** for sun, water sports, and socializing.

Objective:

As a family, you must negotiate a final decision that balances everyone's preferences. Each person should advocate for their choice while considering the others' desires. The goal is to practice effective negotiation techniques by reaching a compromise or creative solution.

Character Roles & Key Factors:

Husband (City Vacation):

- **Reasons:** Loves cultural experiences (museums, shopping), enjoys the fast pace of cities.
- **Concerns:** Worried that the beach and mountains may be too slow or boring.

Wife (Mountain Retreat):

- **Reasons:** Values peace and quiet, enjoys hiking and nature.
- **Concerns:** Thinks the city will be stressful, and the beach might be too crowded.

18-Year-Old Child (Beach Vacation):

- **Reasons:** Prefers a laid-back vacation with swimming and socializing.
- **Concerns:** Thinks the city involves too much walking, and the mountains may lack excitement.

Instructions:

1. **Negotiate:** Each person has 3-5 minutes to present their case. Focus on why your choice is best for the family, while respecting others' preferences.
2. **Find a Solution:** The family must come to a decision—either by compromise or integrating different elements (e.g., visiting a coastal city near the mountains).
3. **Key Points to Consider:**
 - **Listen actively** to understand what others value.
 - **Be assertive**, not aggressive, in advocating for your preference.
 - **Explore compromises** that incorporate elements of each person's choice.

Reflection:

- How did you approach the negotiation?
- Were you able to find common ground or a compromise?
- What communication techniques worked well?
- How did power dynamics and emotions play a role?